

## PREFACE

This document contains the FY 2007 DISA Defense Working Capital Fund (DWCF) execution prices and pricing guidance for the DWCF rate-based and cost-reimbursable telecommunications programs. All rates and prices are effective 1 October 2006 through 30 September 2007.

This document has been approved for release by the DISA Comptroller.

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**Section 1  
General Information**

**A. Summary of FY 2007 Price Changes:**

- The bandwidth categories in the subscription service matrix have been adjusted (See Section 2).
- The annual subscription share price has changed (See Section 2).
- The prices and service offerings for Enhanced Mobile Satellite Service have changed (See Section 3).
- The prices for Bosnia Contingency Services have changed (See Section 3).

B. The Defense Information Systems Network (DISN) Business Office is responsible for the development and publication of the DWCF DISN Service prices. Point of contact within the DISN Business Office is Ms. Martha Buck at DSN 381-0040, Commercial 703-882-0040 or e-mail [martha.buck@disa.mil](mailto:martha.buck@disa.mil). The DISA Comptroller point of contact is Ms. Valerie Haddox at DSN 761-0301, Commercial 703-681-0301, or e-mail [valerie.haddox@disa.mil](mailto:valerie.haddox@disa.mil).

C. Pricing for a customer requirement not specified within this publication will be provided by the DISN Business Office once the requirement has been submitted to a DISA provisioning organization, and a solution has been developed.

D. Prices appearing in this publication are for FY 2007, and are available on-line via the DISA Direct Web Page. The URL is: <https://www.disadirect.disa.mil>.

E. A 1.25% contract and financial administration fee-for-service is added to customer bills for DWCF telecommunications services or enterprise acquisition contract purchases.

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DISN Subscription Services**

**A. DISN Subscription Services (DSS)**

The DISN services covered by the subscription pricing structure are:

- Data services provided by Secret Internet Protocol Router Network (SIPRNet), Non-secure Internet Protocol Router Network (NIPRNet), and Joint Worldwide Intelligence Communication System (JWICS)
- Switched voice provided by Defense Switch Network (DSN)
- DISN Video Services (DVS)
- Secure messaging service provided by Defense Message System (DMS)
- Secure voice service provided by Defense Red Switch Network (DRSN )
- DISN Transmission Services – CONUS
- Caribbean/Central and South America Transmission Service
- European Theater Transmission Service
- Pacific Theater Transmission Service
- Southwest Asia Transmission Service

The DISN Customer Forum (DCF) established the Capabilities Validation Working Group, with representation from the entire Subscription Services community and chaired by the Joint Staff. The group met repeatedly during FY 2006 to validate the FY 2007 subscription services list. Through extensive analysis of circuit data the community focused on identifying:

- FY 2007 subscription sites and Service or Agency host billpayers, and
- FY 2007 levels of services required at each subscription site.

The FY 2007 price per share is higher than the FY 2006 price per share and will result in an increase in annual costs for some subscription customer groups. However, the increase in share price is not the result of increases in the DISN costs for FY 2007, but the result of a reduction of the total number of subscription shares, re-designation of hosts, changes in the size and/or package at certain subscription sites, and a more accurate overall representation of the bandwidth and services provided via the DISN at subscription sites in FY 2007.

A primary reason for the change in many subscription packages in FY 2007 is the expansion of subscription category bandwidth sizes as outlined below:

- Small: from (<5 T1s) to (≤ DS3)
- Medium: from (> 5 T1s to ≤ DS3) to (> DS3 to ≤ OC3)
- Large: from (> DS3 to ≤ OC3) to (> OC3 to ≤ OC12)
- Mega: from (>OC3) to (>OC12)

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This change was unanimously accepted by the DCF and approved by the DISN Rates Management Council (DRMC).

Specific questions regarding subscription site validation and other Subscription Services processes should be directed to your service/agency representative on the DCF.

**B. Price Per Share**

The DOD Comptroller published the FY 2007 subscription services price per share in PBD 426, dated 22 December 2005. The FY 2007 price per share before adding the fee-for-service is \$115,614.

**C. Calculating a DISN Subscription Services Bill**

Customer requirements, to include host, tenant, and remote user, are aggregated at each DISN Subscription Site to determine both a subscription bandwidth allocation and a subscription service package. In FY 2007 there are four subscription bandwidth allocation choices (see column headings in Table 2-1); and five subscription service packages (see row headings in Table 2-1).

The four bandwidth allocation categories are:

- Small ( $\leq$  DS3)
- Medium ( $>$  DS3 to  $\leq$  OC3)
- Large ( $>$  OC3 to  $\leq$  OC12)
- Mega ( $>$ OC12)

The five subscription service packages, identifying specific network services and capabilities, are:

- **Transport/Intelligence Surveillance and Reconnaissance (ISR) Only:** No DISN Services
- **Essential:** Any of the following, SIPRNet, NIPRNet, DSN, DMS, DVS
- **Command & Control (C2):** Any of the following with some form of diversity, SIPRNet, NIPRNet, DSN, DMS, DVS
- **C2 Plus:** C2 plus JWICS or C2 plus DRSN
- **C2ISR:** C2, JWICS, DRSN, ISR

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The combination of subscription bandwidth allocation and subscription service packages creates 20 category options. Table 2-1 displays this matrix and the weight factors assigned to each category.

Table 2-1. FY07 DISN Subscription Category Weight Factors

Subscription Service Package \ Subscription Bandwidth	Small ≤ DS3	Medium > DS-3 to ≤ OC3	Large > OC3 to ≤ OC12	Mega > OC-12
<b>Transport/ ISR Only: No DISN Services</b>	1	1	1	1
<b>Essential: Any of the following SIPRNet, NIPRNet, DSN, DMS, DVS</b>	1	2	6	8
<b>Command &amp; Control (C2): Any of the following with some form of Diversity SIPRNet, NIPRNet, DSN, DMS, DVS</b>	2	8	24	36
<b>C2 Plus: C2 plus JWICS or C2 plus DRSN</b>	5	10	30	40
<b>C2ISR: C2, JWICS, DRSN, ISR</b>	8	16	48	72

The annual subscription price for a specific category is equal to the weight factor of that category multiplied by the price for one subscription share. As an example, the FY 2007 annual price for a Medium, Mission Essential category will be \$231,228. This price is determined by multiplying the per share price of \$115,614 by the weight factor for the Medium, Mission Essential category, which is 2. (The contract administrative fee of 1.25% would then be added, for a total price of \$234,118.)

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Table 2-2 displays the annual FY 2007 price for each subscription category. *These prices include the 1.25% fee-for-service which is added to the share price.* This fee covers contract administration as well as financial services.

**Table 2-2. FY07 DISN Annual Subscription Prices (\$/Year) (including DITCO Fee for Service Cost)**

Subscription Service Package	Subscription Bandwidth	Small ≤ DS3	Medium	Large > OC3 to ≤ OC12	Mega > OC-12
			> DS-3 to ≤ OC3		
<b>Transport/ ISR Only No DISN Services</b>		117,059	117,059	117,059	117,059
<b>Essential: Any of the following, SIPRNet, NIPRNet, DSN, DMS, DVS</b>		117,059	234,118	702,354	936,472
<b>Command &amp; Control (C2): Any of the following with some form of Diversity, SIPRNet, NIPRNet, DSN, DMS, DVS</b>		234,118	936,472	2,809,416	4,214,124
<b>C2 Plus C2 plus JWICS or C2 plus     DRSN</b>		585,295	1,170,590	3,511,770	4,682,360
<b>C2ISR C2, JWICS, DRSN, ISR</b>		936,472	1,872,944	5,618,832	8,428,248

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A. DISN Enhanced Mobile Satellite Service (EMSS):

EMSS is switched service that provides global voice, data and paging services through the DISN EMSS Gateway in Hawaii. Pricing for EMSS in FY 2007 will be separated into two categories, Airtime charges and Gateway charges. Airtime charges will be based on the number of active Subscriber Interface Module (SIM) cards that are registered to a customer. Gateway charges will be a flat monthly recurring charge for selected DOD customers. All other customers, to include foreign governments, will incur an additional monthly Gateway fee for each active SIM card.

In addition stand-alone pagers will be charged a monthly recurring charge for each pager. The charge consists of negotiated contract costs plus a portion of the Gateway costs.

SIM-less short burst data (SBD) messaging is a new service offering in FY 2007. An initial activation fee plus monthly usage rate based on kilobytes used will be charged for SBD services. The usage rate consists of negotiated contract costs plus a portion of the Gateway costs.



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(\$ per Month)

**Total EMSS Service Price per SIM card is comprised of Airtime and Gateway Charges.**

**Basic Price Per Month**

**Airtime Monthly     \$170.14**  
**Gateway Monthly     \$ 91.66**  
**Total Monthly        \$261.80**

**Price Per Month including 1.25% Contract Admin Fee**

**Airtime Monthly     \$172.27**  
**Gateway Monthly     \$ 92.81**  
**Total Monthly        \$265.08**

**Stand Alone Pager Charges:** \$79.73 including 1.25% Contract Admin Fee; per month, per pager (\$78.75 basic).

**SIM-Less short burst data:**

Without 1.25% Contract Admin Fee

<u>Plan</u>	<u>Monthly USAGE</u>	<u>Rate per Month</u>
Tier I	Unlimited	\$136.50
Tier II	100 kb	\$68.25
Tier III	30 kb	\$26.26
Tier IV	Inactive	\$10.50

With 1.25% Contract Admin Fee

<u>Plan</u>	<u>Monthly USAGE</u>	<u>Rate per Month</u>
Tier I	Unlimited	\$138.21
Tier II	100 kb	\$69.10
Tier III	30 kb	\$26.59
Tier IV	Inactive	\$10.63

In addition to the monthly recurring charge, a one-time Activation fee of \$81.00 per device will be charged which includes the 1.25% Contract Admin Fee (\$80.00 basic).

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**B. Hawaiian Information Transfer System (HITS) and Joint Hawaiian Information Transfer System (JHITS):**

Please contact the DISA-PAC HITS Program Management office at DSN 315-456-7700/Commercial (808) 656-7700 or DSN 315-456-0400 for access to DWCF customer subscriber rates for HITS services and equipment. For FY 2007, prices for HITS Services are structured as in past years to follow the Contract Line Item Numbers (CLINs) the customer will use to place orders via the HITS (and JHITS) contractor's provisioning system referred to as Communications Information Tool (COMIT). In August 2007, the HITS contract expires and full transition to the JHITS contract is expected to occur. However, FY 2007 rates will remain fixed for the entire fiscal year.

Monthly recurring charges for HITS services will remain stable for FY 2007. Non-recurring HITS costs may fluctuate during the fiscal year due to contract price adjustments. When services are initiated, the effective rates for non-recurring charges will apply. The prices are found in the HITS DWCF customer subscriber rates, and indicate the month in which they take effect.

Customers must order HITS (and JHITS) service through the COMIT, vice DISA Direct Order Entry (DDOE). Customers should contact their respective Hawaii Base Communications Office (BCO) for processing HITS (or JHITS) service orders through COMIT.

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**C. Commercial SATCOM Services (CSS): A surcharge fee of 2.16% will be applied against the vendor contract costs.**

Under the provisions of CJCSI 6250.01, the Commander USSTRATCOM, the system operational manager, has appointed DISA as the SATCOM System Expert for commercial satellite communications (SATCOM). Under this appointment, DISA has the responsibility to assist DOD customers (with validated and funded requirements), to acquire commercial SATCOM goods and services. DISA also serves as an advocate for the use of commercial SATCOM in order to increase the availability and flexibility of military communications.

DISA exercises this responsibility through Program Executive Office for the SATCOM, Teleport and Services (PEO-STs), which works closely with industry to ensure requirements are met in a cost-effective and timely manner. The principle tool used by the SATCOM Program Management Office (SATCOM PMO) is the Defense Information Systems Network Satellite Transmission Service – Global (DSTS-G) contract. The DSTS-G is a performance-based, incentive-based contract. To best meet customer needs, the DSTS-G contract is full-featured and flexible. For example, DSTS-G allows customers the opportunity to lease transponder space in the C, Ka, and Ku bands in any increment of size and time through the end of the DSTS-G contract—currently February 2011. Additionally, the DSTS-G contract allows for the lease or acquisition of terminals, landlines, and any other communications resource that a customer requires for a true “end-to-end, turn-key” solution. The DSTS-G vendors can also provide active management of the leased transponder space and additional required equipment, with the goals of more efficient use of transponder resources (power and bandwidth) and real-time troubleshooting to minimize disruptions of service. Each requirement must be fully funded by a customer or group of customers.

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Because of the customized nature of the commercial satellite services, the price for each customer requirement varies. As a result, individual prices are not provided in this publication. The total price to the customer for commercial satellite goods and services is comprised of two elements: vendor prices for commercial satellite goods and services, and an administrative surcharge fee of **2.16%**. This surcharge covers charges associated with incentive payments to vendors as well as customer support including analysis of customer requirements and alternatives, technical evaluation boards, and provisioning and activation of services. The goal is to set a customer support fee that creates sufficient revenue to recover actual cost.

For assistance in obtaining commercial SATCOM services, potential customers should contact the SATCOM PMO, Current Operations Branch Chief directly at <http://www.disa.mil/gs/cst> or via the appropriate DISA field activity or Regional SATCOM Support Center (RSSC).

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**D. Bosnia and Kosovo Services:**

BOSNIA: DISA provides transmission services to Bosnia contingency forces at a number of sites per requirements specified by the US European Command and the MILDEPs. The costs associated with these requirements are managed and paid for by DISA's DWCF. However, per previous agreements, the MILDEPs fully reimburse DISA for the costs, since this service is not part of the DISN Subscription Services billing concept. DISA's DISN Business Office sets Monthly Recurring Charge (MRC) cost allocation prices based on required bandwidth and countries served. Since this is a cost reimbursable program, MRCs can change during the execution year when there are changes in costs and/or EUCOM/MILDEP requirements.

All active circuits as of October 1 of each fiscal year will be established as billable circuits. The circuits established at this time will continue to be charged an established MRC even if they are disconnected during the execution year. DISA costs do not decrease after a customer terminates a circuit and therefore we must recover those costs. New circuits will also be charged the established MRC from the start date of the circuit to the end of the fiscal year. At the start of each fiscal year an MRC will be determined on the basis of the circuit counts as of October 1 and the estimated costs of the infrastructure.

DISA will review the revenue collected and costs incurred at the end of second and third quarters and will notify the MILDEPs of any significant cost changes that may result in changes to the MRCs.

KOSOVO: All (DISN) Kosovo communications costs are reimbursed with DISA Appropriated funds.

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(\$ per Month including 1.25% Fee for Service)

<b>COUNTRY PAIR</b>	<b>2.4 kbps</b>	<b>4.8 kbps</b>	<b>9.6 kbps</b>	<b>19.2 kbps</b>	<b>32 kbps</b>	<b>64 kbps</b>	<b>128 kbps</b>
BOSNIA-CONUS	4,557	4,557	5,208	5,859	6,510	7,162	12,370
BOSNIA-CROATIA	3,165	3,165	3,617	4,069	4,521	4,973	8,590
BOSNIA-GERMANY	3,513	3,513	4,015	4,517	5,018	5,520	9,535
BOSNIA-HUNGARY	3,703	3,703	4,232	4,761	5,290	5,819	10,051
BOSNIA-ITALY	3,450	3,450	3,942	4,435	4,928	5,421	9,363
BOSNIA-UNITED KINGDOM	3,260	3,260	3,725	4,191	4,657	5,122	8,848
CROATIA-GERMANY	3,513	3,513	4,015	4,517	5,018	5,520	9,535
GERMANY-MACEDONIA	3,513	3,513	4,015	4,517	5,018	5,520	9,535
GERMANY-SERBIA	3,513	3,513	4,015	4,517	5,018	5,520	9,535
INTRA-BOSNIA	3,703	3,703	4,232	4,761	5,290	5,819	10,051

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<b>COUNTRY PAIR</b>	<b>256 kbps</b>	<b>384 kbps</b>	<b>512 kbps</b>	<b>768 kbps</b>	<b>1.544 mbps</b>	<b>2 mbps</b>	<b>3 mbps</b>
BOSNIA-CONUS	21,485	39,714	43,620	57,943	65,105	79,428	85,938
BOSNIA-CROATIA	14,920	27,579	30,292	40,238	45,212	55,158	59,679
BOSNIA-GERMANY	16,561	30,613	33,624	44,664	50,185	61,225	66,244
BOSNIA-HUNGARY	17,456	32,267	35,441	47,079	52,897	64,535	69,825
BOSNIA-ITALY	16,263	30,061	33,018	43,860	49,281	60,122	65,050
BOSNIA-UNITED KINGDOM	15,367	28,406	31,200	41,445	46,568	56,813	61,470
CROATIA-GERMANY	16,561	30,613	33,624	44,664	50,185	61,225	66,244
GERMANY-MACEDONIA	16,561	30,613	33,624	44,664	50,185	61,225	66,244
GERMANY-SERBIA	16,561	30,613	33,624	44,664	50,185	61,225	66,244
INTRA-BOSNIA	17,456	32,267	35,441	47,079	52,897	64,535	69,825

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<b>COUNTRY PAIR</b>	<b>4 mbps</b>	<b>5 mbps</b>	<b>6 mbps</b>	<b>7 mbps</b>	<b>8 mbps</b>	<b>9 mbps</b>	<b>10 mbps</b>
BOSNIA-CONUS	91,798	97,657	104,167	110,027	116,537	122,397	128,256
BOSNIA-CROATIA	63,748	67,817	72,338	76,407	80,929	84,998	89,067
BOSNIA-GERMANY	70,761	75,277	80,296	84,812	89,831	94,347	98,864
BOSNIA-HUNGARY	74,585	79,346	84,636	89,397	94,687	99,447	104,208
BOSNIA-ITALY	69,486	73,921	78,849	83,284	88,212	92,647	97,083
BOSNIA-UNITED KINGDOM	65,661	69,852	74,509	78,700	83,357	87,548	91,739
CROATIA-GERMANY	70,761	75,277	80,296	84,812	89,831	94,347	98,864
GERMANY-MACEDONIA	70,761	75,277	80,296	84,812	89,831	94,347	98,864
GERMANY-SERBIA	70,761	75,277	80,296	84,812	89,831	94,347	98,864
INTRA-BOSNIA	74,585	79,346	84,636	89,397	94,687	99,447	104,208



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<b>COUNTRY PAIR</b>	<b>11 mbps</b>	<b>12 mbps</b>	<b>13 mbps</b>	<b>14 mbps</b>	<b>15 mbps</b>	<b>16 mbps</b>	<b>17 mbps</b>
BOSNIA-CONUS	134,767	140,626	147,136	152,996	156,251	158,855	162,110
BOSNIA-CROATIA	93,588	97,657	102,178	106,247	108,508	110,316	112,577
BOSNIA-GERMANY	103,883	108,399	113,418	117,934	120,444	122,451	124,960
BOSNIA-HUNGARY	109,498	114,259	119,548	124,309	126,954	129,070	131,715
BOSNIA-ITALY	102,011	106,446	111,374	115,809	118,273	120,245	122,709
BOSNIA-UNITED KINGDOM	96,396	100,587	105,243	109,435	111,763	113,626	115,954
CROATIA-GERMANY	103,883	108,399	113,418	117,934	120,444	122,451	124,960
GERMANY-MACEDONIA	103,883	108,399	113,418	117,934	120,444	122,451	124,960
GERMANY-SERBIA	103,883	108,399	113,418	117,934	120,444	122,451	124,960
INTRA-BOSNIA	109,498	114,259	119,548	124,309	126,954	129,070	131,715

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<b>COUNTRY PAIR</b>	<b>18 mbps</b>	<b>19 mbps</b>	<b>20 mbps</b>	<b>21 mbps</b>	<b>22 mbps</b>	<b>23 mbps</b>	<b>24 mbps</b>
BOSNIA-CONUS	165,366	168,621	171,225	174,480	177,736	180,340	183,595
BOSNIA-CROATIA	114,837	117,098	118,906	121,167	123,427	125,236	127,497
BOSNIA-GERMANY	127,469	129,979	131,986	134,495	137,005	139,012	141,521
BOSNIA-HUNGARY	134,360	137,005	139,120	141,765	144,410	146,526	149,171
BOSNIA-ITALY	125,173	127,637	129,608	132,072	134,536	136,507	138,971
BOSNIA-UNITED KINGDOM	118,282	120,611	122,474	124,802	127,130	128,993	131,321
CROATIA-GERMANY	127,469	129,979	131,986	134,495	137,005	139,012	141,521
GERMANY-MACEDONIA	127,469	129,979	131,986	134,495	137,005	139,012	141,521
GERMANY-SERBIA	127,469	129,979	131,986	134,495	137,005	139,012	141,521
INTRA-BOSNIA	134,360	137,005	139,120	141,765	144,410	146,526	149,171

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<b>COUNTRY PAIR</b>	<b>25 mbps</b>	<b>26 mbps</b>	<b>27 mbps</b>	<b>28 mbps</b>	<b>29 mbps</b>	<b>30 mbps</b>	<b>31 mbps</b>
BOSNIA-CONUS	192,710	195,965	199,220	201,992	205,052	208,113	209,643
BOSNIA-CROATIA	133,826	136,087	138,347	140,272	142,397	144,523	145,585
BOSNIA-GERMANY	148,547	151,056	153,566	155,702	158,061	160,420	161,600
BOSNIA-HUNGARY	156,577	159,221	161,866	164,118	166,605	169,092	170,335
BOSNIA-ITALY	145,871	148,335	150,799	152,896	155,213	157,530	158,688
BOSNIA-UNITED KINGDOM	137,841	140,169	142,498	144,480	146,669	148,858	149,953
CROATIA-GERMANY	148,547	151,056	153,566	155,702	158,061	160,420	161,600
GERMANY-MACEDONIA	148,547	151,056	153,566	155,702	158,061	160,420	161,600
GERMANY-SERBIA	148,547	151,056	153,566	155,702	158,061	160,420	161,600
INTRA-BOSNIA	156,577	159,221	161,866	164,118	166,605	169,092	170,335

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Bosnia Contingency Services**

(\$ per Month including 1.25% Fee for Service)

<b>COUNTRY PAIR</b>	<b>32 mbps</b>	<b>33 mbps</b>	<b>34 mbps</b>	<b>35 mbps</b>	<b>36 mbps</b>	<b>37 mbps</b>	<b>38 mbps</b>
BOSNIA-CONUS	211,173	212,703	214,234	215,764	217,294	218,824	220,355
BOSNIA-CROATIA	146,648	147,711	148,773	149,836	150,899	151,961	153,024
BOSNIA-GERMANY	162,779	163,959	165,138	166,318	167,498	168,677	169,857
BOSNIA-HUNGARY	171,578	172,821	174,065	175,308	176,551	177,795	179,038
BOSNIA-ITALY	159,846	161,005	162,163	163,321	164,480	165,638	166,796
BOSNIA-UNITED KINGDOM	151,047	152,142	153,237	154,331	155,426	156,520	157,615
CROATIA-GERMANY	162,779	163,959	165,138	166,318	167,498	168,677	169,857
GERMANY-MACEDONIA	162,779	163,959	165,138	166,318	167,498	168,677	169,857
GERMANY-SERBIA	162,779	163,959	165,138	166,318	167,498	168,677	169,857
INTRA-BOSNIA	171,578	172,821	174,065	175,308	176,551	177,795	179,038

**DEFENSE WORKING CAPITAL FUND (DWCF)  
TELECOMMUNICATION SERVICES BILLING  
PRICES FOR FY 2007**

**Section 3  
Bosnia Contingency Services**

(\$ per Month including 1.25% Fee for Service)

<b>COUNTRY PAIR</b>	<b>39 mbps</b>	<b>40 mbps</b>	<b>41 mbps</b>	<b>42 mbps</b>	<b>43 mbps</b>	<b>44 mbps</b>	<b>45 mbps</b>
BOSNIA-CONUS	221,885	223,415	224,945	226,476	228,006	229,536	231,066
BOSNIA-CROATIA	154,087	155,149	156,212	157,275	158,337	159,400	160,463
BOSNIA-GERMANY	171,036	172,216	173,395	174,575	175,754	176,934	178,114
BOSNIA-HUNGARY	180,281	181,525	182,768	184,011	185,255	186,498	187,741
BOSNIA-ITALY	167,954	169,113	170,271	171,429	172,588	173,746	174,904
BOSNIA-UNITED KINGDOM	158,709	159,804	160,898	161,993	163,087	164,182	165,277
CROATIA-GERMANY	171,036	172,216	173,395	174,575	175,754	176,934	178,114
GERMANY-MACEDONIA	171,036	172,216	173,395	174,575	175,754	176,934	178,114
GERMANY-SERBIA	171,036	172,216	173,395	174,575	175,754	176,934	178,114
INTRA-BOSNIA	180,281	181,525	182,768	184,011	185,255	186,498	187,741

October 1, 2006